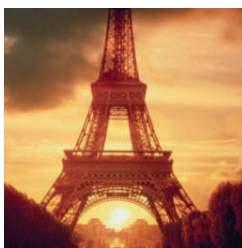




# CHOOSE YOUR OWN VACATION GETAWAY

## GO GLOBAL

## ALOHA!



**\$4,000**  
Global Vacation Credit

**LEVEL 4**  
\$3.2 MILLION PRODUCTION\*

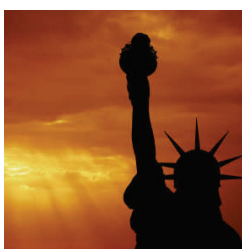
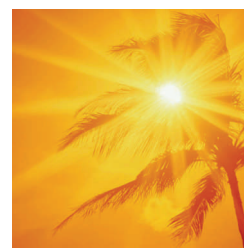
Everything below, PLUS  
+ first class round trip airfare (up to additional \$1,500 = \$3,000)



**\$3,000**  
Global Vacation Credit

**LEVEL 3**  
\$2.2 MILLION PRODUCTION\*

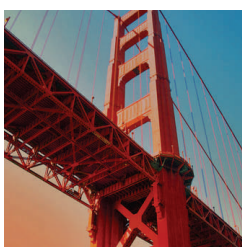
Everything below, PLUS  
+ \$500 visa cash card (or \$1,000 if opting out of Paradise Package)



**\$2,500**  
Global Vacation Credit

**LEVEL 2**  
\$1.7 MILLION PRODUCTION\*

Everything below, PLUS  
+ one of three Paradise Package options



**\$2,000**  
Global Vacation Credit

**LEVEL 1**  
\$1.2 MILLION PRODUCTION\*

- 6 nights, 7 days Hawaiian vacation and
- a Luau for 2



\* All levels are based on qualifying premium from January 31st to December 31st, 2011. Production based on Annuity and SPL business. Allianz Preferred premium will be excluded. All qualifying premium for the vacation packages must be submitted and received by the carrier by December 31st, 2011. Transfers on submitted applications that are NOT issued by the end of the year will have until the end of the February 2012 calendar month to get paid and issued. Travel plans must be booked at least 8 weeks in advance, and travel must occur by December 31st, 2012. Check with booking agent for availability. Only available to agents contracted at the GA level. Business submitted by agents contracted above street level will be counted at half the production. For example, \$1,000,000 on a deferred annuity policy would count as \$500,000 towards incentives. SPIA (single premium immediate annuity) business will be credited at 1/2 the premium towards any incentives. For example, \$1,000,000 on a SPIA policy would count as \$500,000 towards incentives. (Agents contracted above street level, \$1,000,000 would count as \$250,000 towards incentives). Agent must be in good standing with Insurance Advocates, with no debts, and must be an active, licensed agent with the original carriers. Insurance Advocates has the right to discontinue all benefits without notice. Must re-qualify for desired level each year. For Hawaii trip, beachfront property is covered automatically, but air fare costs will be maxed out at \$1,500 (only Level 4 will air fare be doubled to \$3,000 max costs).