



Insurance Solutions for Wealth Management Keeping You Safely Under Sail

toll free 888.487.4861

www.insuranceadvocates.com

The Aloha Producers Choice Awards Program

Loyalty has it's rewards, but so does opportunity.

Sterling Silver Level:

FREE Benefits!

(\$150k—\$999k in annuity production)

\$150 BACK for every \$150k in annuity production
(per calendar month)

Option 1. \$150 in gas cards — Gas is like GOLD! Gets you from one appointment to the next!

Option 2. \$150 in CASH BACK from your marketing receipts.

- **FREE FedEx shipping** of your new business applications once a week.
- Earn up to **9 seminar approved Power-Point presentations** covering annuities, life, and LTC.
- Access to Forefield.com, **online database marketing tool** to stay in front of your clients through newsletters, industry news, and financial insights from you.



Advanced Gold Level:

2x the Benefits!

(\$1,000,000—\$1,999,999 in annuity production)

\$300 BACK for every \$150k in annuity production
(applies for Gas Cards or Marketing Dollars)

PLUS a Free Private Hawaiian Vacation!

6 nights, 7 days for you and a guest!

- Free private Hawaii vacation and visit to Insurance Advocates! At **\$1.2 million dollars** (minimum of 5 cases) in paid annuity production, earn production credits towards a **FREE trip for you and your guest to Hawaii** for 6 nights, 7 days! (May also pick an alternative vacation to a mountainside cabin in Montana, or a \$2,000 cash value towards a vacation alternative)



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Elite Platinum Level:

4x the Benefits!

(\$2,000,000 or more in annuity production)

Up to \$600 BACK for every \$150k in annuity production

(Applies to Gas Cards or Marketing Dollars)

Level 1. \$600 BACK for every \$150k in annuity production.
Must be appointed with at least one (1) of our Level 1 carriers,
with at least \$1 million in production.

Level 2. \$450 BACK for every \$150k in annuity production.
Must be appointed with at least two (2) of our Level 2 carriers.

PLUS a Free Private Hawaiian Vacation!

6 nights, 7 days for you and a guest!



Elite Platinum Level

Qualifications:

- All levels are based on qualifying from January 1st to December 31st, 2010. All qualifying premium for the trip to Hawaii must be submitted and received by the carrier by December 31st, 2010. Transfers on submitted applications that are NOT issued by the end of the year will have until the end of the February 2011 calendar month to get paid and issued.
- Must be at a level GA contract with all carriers. No AFMO contracted agents are eligible to receive the above benefits, except for the Free Private Hawaiian Vacation.
- SPIA (single premium immediate annuity) business will be created at 1/2 the premium towards any incentives under this program, including the Free Private Hawaiian Vacation. For example, \$1,000,000 on a SPIA policy would count as \$500k towards incentives.
- Any agents contracted at the GA level who are not directly licensed to the carrier, do *not* qualify for the Elite Platinum Level of benefits.
- In order to go on the Free Private Hawaiian Vacation, you must be in good standings with Insurance Advocates, with no debts, *and* must be an active, licensed agent with the original carriers, set up at the start of the qualifying production dates.
- Insurance Advocates has the right to discontinue all benefits without notice.
- Must re-qualify for all levels, each year.